



Cross-Line Recruiting

To ensure a fair and even playing field, Young Living does not permit members to recruit existing members from another Young Living organization into their own organization. This practice is referred to as cross-line recruiting.

Sponsors should feel that their downline members are safe from any possible cross-line recruiting. To safeguard the hard work of all members, Young Living strongly discourages any changes in sponsorship and reserves the right to deny any sponsor change for any reason. Lack of support, personality conflicts, or social preferences do not justify a change in organization. If you are unable to work through issues with your sponsor or are not receiving support, please contact your next upline member or call Member Services at 1.800.371.3515. They will be more than willing to help you receive the motivation and support you need.

When interacting with a member in another organization you SHOULD:

- Uphold the highest standards and ethics possible.
- Create a feeling of cooperation and trust with other Young Living organizations.
- Inform existing members that you cannot sponsor them and they should work with their active upline for any additional support and training they may need.
- Remain respectful of other members and their organizations. They have worked very hard to maintain and grow their organization.
- Make sure that the new members you enroll are not currently enrolled within another organization of Young Living.

Members are, of course, welcome to create friendships outside their personal organization founded on wellness, motivation, and support. Feel free to help educate, train, and support members outside your own personal organization to further the company's vision of bringing Young Living Essential Oils into every home in the world.

When interacting with a member in another organization you SHOULD NOT:

- Discredit other members in order to persuade or entice members to join your organization.
- Engage in activities that may cause losses to another Young Living member.
- Encourage someone to change his or her sponsor and join your organization.
- Encourage members to create a new account under a spouse, business, assumed name, corporation, trust, professional account, or fictitious name to get around the sponsor change requirements in any way. This is a violation of Young Living's duplicate account policy and will result in the termination of the second account and the loss of any new downline under the newly created account.



- Offer special promotions encouraging sponsor changes outside your organization.

For more information on cross-line recruiting, please see section 3.11.4 of the Young Living Policies & Procedures. Thank you for your understanding and adherence to this important item.